Chief Operating Officer (COO)

[Govig & Associates](https://www.linkedin.com/company/govig-&-associates?trk=job_view_topcard_company_name)

Phoenix, Arizona

**Job description**

**If you’re an operations professional looking to help positively impact the skyrocketing growth of a well-capitalized organization and are passionate about the education industry, this may be your next great career opportunity!**

**Govig –** #1 full-service recruiting firm, your access to the best opportunities available, is looking for a widely growing Educational Institution’s next **CHIEF OPERATING OFFICER (COO)**.

**ABOUT THE COMPANY.** Our client is a growing Educational Institution encouraging academic excellence across their campuses.

* Focused on the students they teach, their accelerated pace of study and high expectations of academic achievement and behavior have been the basis of their organization-wide philosophy.
* Poised with an aggressive growth plan, they’re looking to continue their expanse nationally within the next few years.
* This position offers a competitive salary (DOE), bonus, and benefits.

**ABOUT THE OPPORTUNITY.** The Chief Operating Officer (COO) provides the leadership, management and vision necessary to support a rapidly expanding system of charter schools. The COO creates the proper operational controls, administrative and reporting procedures, and people systems to effectively grow the organization and to ensure financial strength and operating efficiency. The COO will have ultimate responsibility for the following departments across multiple schools: human resources, facilities, enrollment/compliance, information technology, and food services.

* Collaborate with the executive team to develop overarching business goals and strategies for operational growth both in state and out of state (AZ, NV, TX, and others).
* Spearhead the development, communication and implementation of specific business processes, physical infrastructure, and personnel designed to accommodate school enrollment growth and operational effectiveness.
* Lead, develop and motivate department directors for successful day-to-day execution of school business operations. Motivate and lead a high performance management team. Attract, recruit and retain required members of the management team not currently in place. Provide mentoring and training.
* Provide day-to-day leadership and management that mirrors the adopted mission and core values of the company.
* Create and drive departmental adherence to annual budgets. Continually seek ways to optimize operational processes and drive revenues.
* Work with outside legal counsel and internal HR department to resolve legal disputes (e.g., dissatisfied parents of students, other school-related grievances).
* Identify business growth opportunities and potential new revenue streams.
* Represent the company with clients, investors, governmental entities, and other outside parties.
* Foster a success-oriented, accountable environment within the company.

**WHAT YOU NEED.** To be successful in this role, the Chief Operating Officer:

* Must have a Bachelor’s Degree, Master’s preferred
* Must have 5+ years in a senior management role
* Will have experience managing P&L in a company with revenues exceeding $50 million
* Should have very strong written and verbal communication skills
* Should be comfortable with managing and leading multiple disciplines in multiple states
* Will have the ability to identify and mentor talent
* Should be highly customer-centric

**This position has a high sense of urgency! Ignite your career and apply today for a confidential conversation!**

**\*Only local candidates apply\***